

FIG. 1

002720-2750960

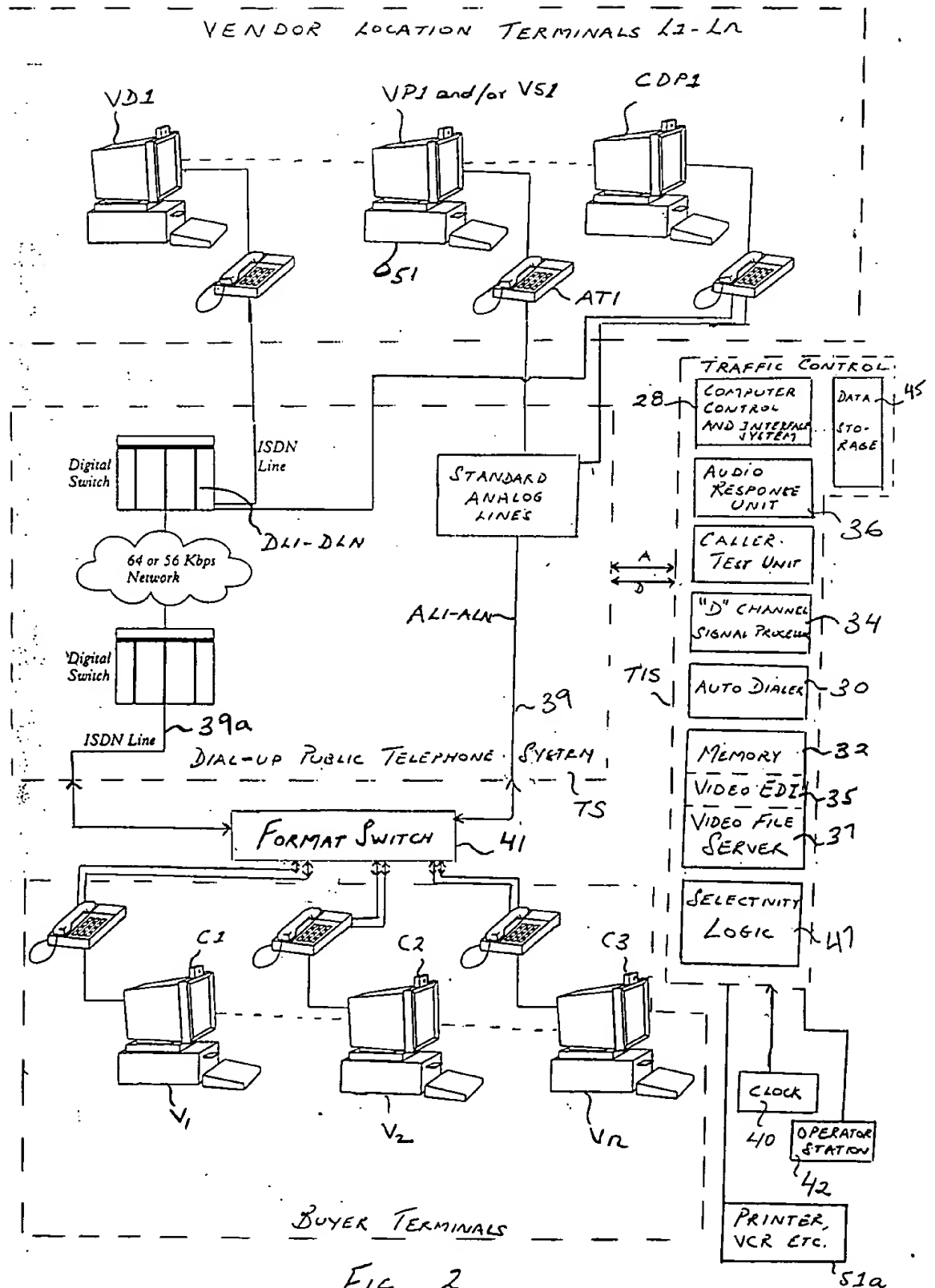


FIG. 2

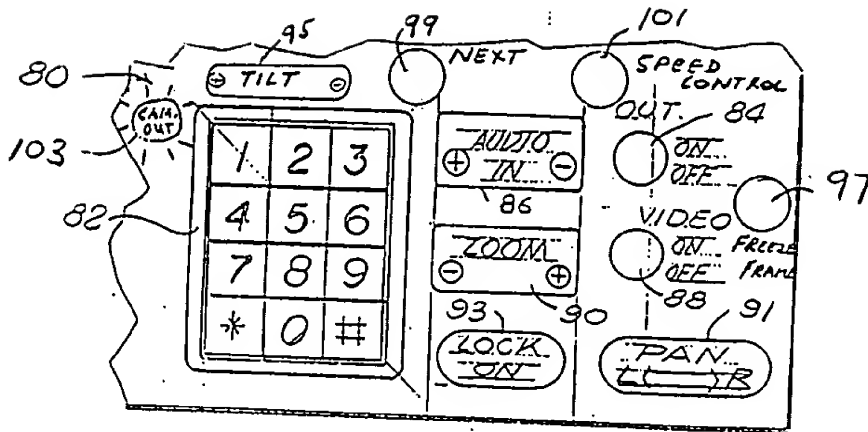


FIG. 3

FIG. 3

SCHEDULING AND  
ROUTING SYSTEM

ISSUED TO:  
JONES, ROGER  
# 2784348  
XYZ TOYS

FIG. 4

211.

002720-02400

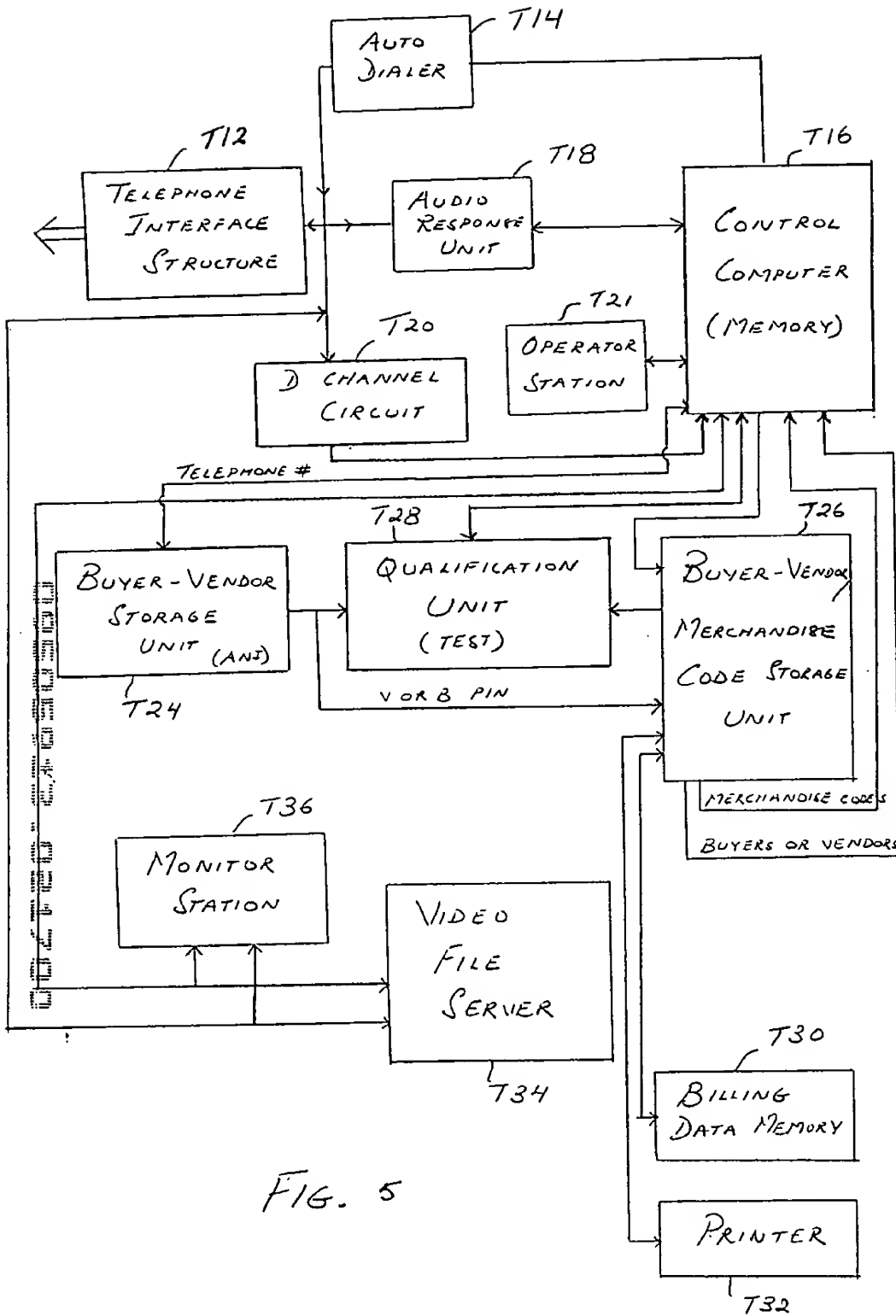


FIG. 5

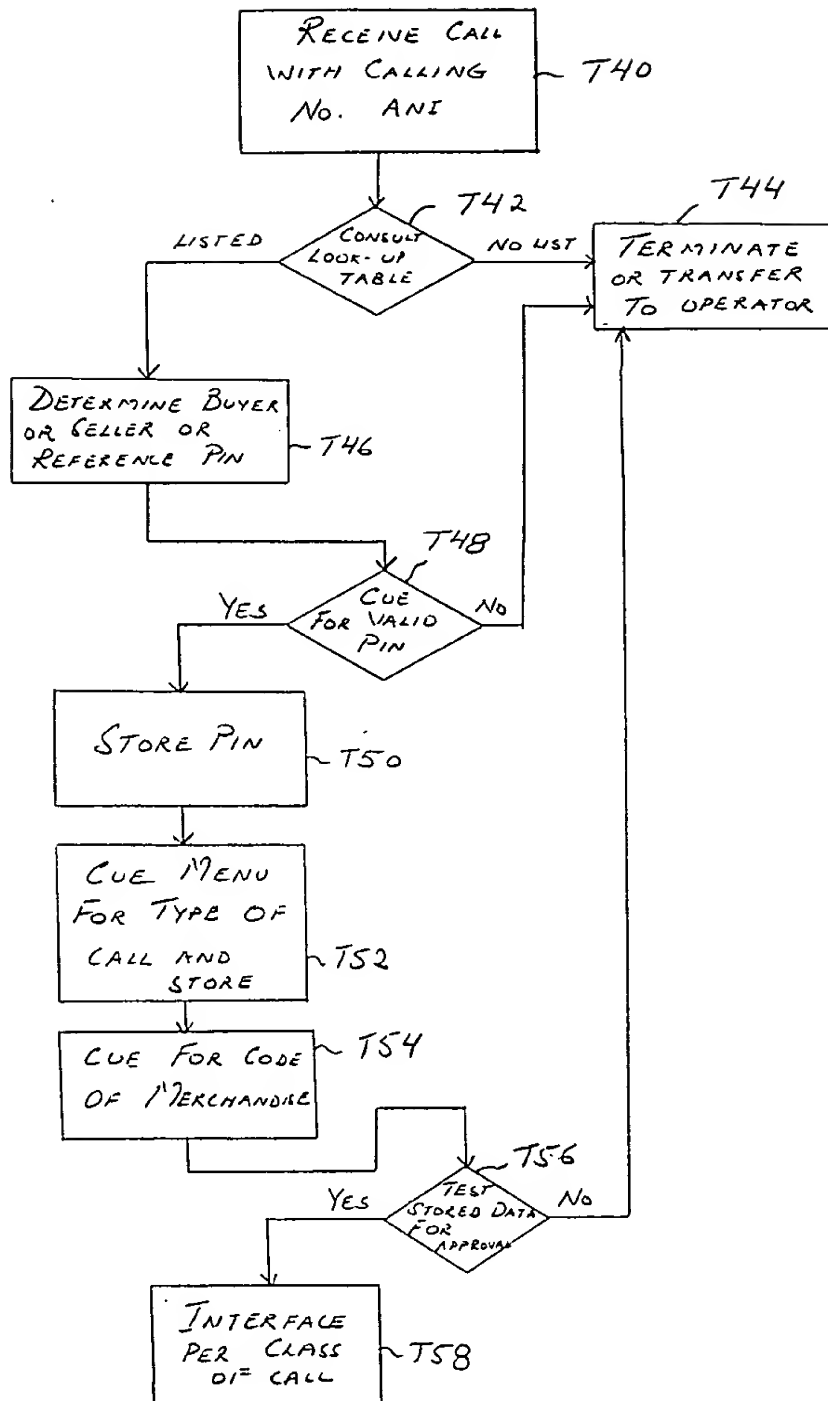


FIG. 6

VENDOR CELL

3  
70

Fig. 7

BUYER CELL

FIFO  
TIME  
ADDRESS

FIG. 8

EXEMPLARY BUYER REQUEST FORM

Date 12-7-93 Time 8:45 am PST Buyer Co. Food 4 Less Specific Buyer Larry Iahli  
Video Unit 714 668 5335 Your Reference # 5127 MERCHANDISE 472361  
General Category Basic Health and Beauty Aids Specific Category Shampoo & Conditioners  
CODE  
SUBMIT PRESENTATION  
Request Specifics  
Conditioning Shampoo for the U.S. Market  
Papaya based  
12 oz. bottle  
Under \$2.00 net cost  
Must be available delivered to Pullerton, CA by 12-18-93, 8:00 am PST  
Minimum 10,000 units  
Date/Time offers required by 12-7-93, 3:00 pm (PST)

FIG. 9

EXEMPLARY NOTIFICATION RECEIPT

Your #5127 received, assigned Telebuyer #681296  
Distributed to 736 vendors

FIG. 10

00505913-031700